

# James Love

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## Personal Statement

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I am an ambitious professional, with experience in; digital assets, fintech, business development, as well as account handling, broking, marketing, operations and analytics. I am presently looking to work for a firm, that would further challenge and improve these skill sets.

Currently enrolled in Bristol University, MSc Computer Science course. Advancing my knowledge and gaining a deeper comprehension of programming languages (Java, C and JavaScript). Developing some personal projects while working on my portfolio.

To develop my abilities and expertise, I'd like to work as a Junior Developer. I enjoy working in a demanding setting because it forces me to stretch my capabilities.

## Education and IT Training

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<b>Sep/23—Sep/24 - Present</b>	<b>Bristol University, Bristol</b> <b>MSc Computer Science</b> Java, Maven, JUnit, C
<b>Feb/23—May/23</b>	<b>Just IT Training Ltd, London</b> <b>Digital Skills Bootcamp: Software Development</b> A twelve-week intensive bootcamp covering the fundamentals of Web and Software development.
<b>May/22 – Dec/22</b>	<b>Code Academy</b> Python 3, JavaScript, HTML, Bash, MySQL, CSS, C
<b>Feb/21 - Feb/21</b>	<b>General Assembly</b> Product Management Courses
<b>Sept/16-May/20</b>	<b>Oxford Brookes University, Oxford</b> <b>Real Estate BSc(Hons), Awarded 2.1</b>
<b>Sep/11-Jun/16</b> <b>A Level:</b> <b>GCSE:</b> <b>EPQ</b>	<b>Shiplake College, Henley On Thames</b> DT, Media, PE 9 Subjects A-C grades in subjects including Maths, English Crossrail 1 and 2. Title:(What are the strengths and weaknesses of the Crossrail Projects for Property Investors?)

## IT Skills

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**Software Development Skills:** C, Java, Python, JavaScript, Git & GitHub, Bash & Linux, MySQL & Maria DB & SQLite, HTML5 & CSS3, Docker & Docker Compose, Nginx, DNS DDNS, JUnit

**Web Technology:** HTML5, CSS3 & JavaScript

**Core Programming Languages:** Java

**Projects:**

\*\* Turtle - A passer, interpreter and file generator for a Turtle algorithm built using C.

\*\* Database Server – An SQLite-style database that processes a simplified version of SQL.

\*\* Simple Text Adventure Game – A Game Engine (built using Java) that uses XML and .dot files to store the game.

\*\* More projects found on my GitHub account <https://github.com/JamesLove1>

## Employment History

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**June/23-Sep/23**

**UST, London**

**Innovation Lab – Software Developer**

- Created ESG Dashboard using HTML, CSS, and JS to help customers with their M&A strategy.
- Conducted research into AI tools such as Auto GPT and Chat GPT API tools.
- Researched API Endpoints and potential use cases so that customers could draw down data.
- Demonstrated Web Scraping tools to test websites on behalf of customers.
- Assisted in conducting workshops within the Lab for stakeholders.
- Used OAuth API configurations to show how the customer and its user could benefit from it

**June/22-Sep/22**

**Elmore, City of London**

**Insurance Broker Digital Asset and Fintech Team – Client Executive**

### Business Development

- Attended crypto (Web3) & Fintech conferences and meetups collecting new leads for the team to pursue

### Account handling

- Made sure that the accounts were in proper working order such that they had debit notes, cover letters, closing letters, KYC/AML and that we had the relevant data to show the FCA or Auditor if asked

### Broking

- Collected information using application forms from the clients
- Prepared and sent information to underwriters
- Conduct due diligence on the risk being presented to underwriters and help to pull all the data together

### Marketing

- Wrote articles and website content that was published on the company website

### Operations

- Built out customer satisfaction form and requirements
- Created a market research survey to open up new markets for the company
- Analysed the process of opening a new account and processes used to send information to underwriters
- Proposed a new set of processes to improve the presentation made by the company to the underwriters

**Jan/22-April/22**

**Workiva, London**

**Business Development Manager**

- Products included Global Strategy Reporting, Annual Reporting, ESG Reporting and ESEF Reporting.
- Prospected UK Financial Services and Insurance companies.
- Salesforce put together reports and dashboards within the platform to track my performance.
- LinkedIn Sales Navigator I use Saved Searches to build lists of prospects/contacts & accounts.
- SalesLoft utilised cadences to regularly touch base with my prospects/contacts to push my pipeline forwards.
- Workiva Platform learnt the platform quickly such as to understand it further when talking to prospects/contacts

## Interests and Achievements

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## **Computing:**

\*\* Extreme Gaming- Game Panel - Implementing/Testing TC-Admin/MultiCraft game panels while building own server using Docker & Docker Compose to run MySQL servers and set up a VPN to connect server network from anywhere in the world.

\*\* Ethereum Mining Server - Set up a computer to run the Phoenix Miner, installed two different GPUs and configured the programmes to start automatically when the computer launched.

\*\* Synology Nas - Established port forwarding, redirection, client software and VPN. DDNS was used to connect the server to a domain.

## **Hobbies:**

- Tennis – Spend time with my friends developing this skill set.
- Tech & Data Science Meet Ups – Interested in understanding more about this field
- Rowing – won Wallingford Long Distance Sculls, Nottingham Regatta, GB Junior trials

**Further interests and Achievements can be provided upon request.**

## **References**

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**References are available upon request.**